

# Nureca Limited Reports 87% Growth for Q4 FY25, Expands Reach with Swiggy and Release Strategic Priorities for FY 26

Category: Business

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## Key Highlights:

### Strong Financial Performance

#### ▪ Q4 FY25 (Jan-Mar 2025)

- Revenue surged 87% to Rs. 31.74 crore (from Rs. 16.97 crore in Q4 FY24)
- EBIDTA improved 156% to Rs. 3.2 crore (from Rs. -5.6 crore in Q4 FY24)

#### ▪ Full Year FY25

- Revenue grew 19.3% to Rs. 109.66 crore (from Rs. 91.9 crore in FY24)
- EBIDTA increased 1489% to Rs. 4.9 crore (from Rs. 0.3 crore in FY24)

### Regulatory Milestone: USFDA Registration

Nureca Technologies Private Limited, the manufacturing arm of Nureca Limited, has successfully completed its annual registration with the U.S. FDA for its 510(k)-exempt medical devices. This milestone validates the company's regulatory compliance and strengthens its global export capabilities from

its Mohali-based facility.

### **Channel Expansion: D2C & Quick Commerce**

Nureca continues to scale its Direct-to-Consumer (D2C) channel, investing in website UX, digital marketing, influencer engagement, and customer service. The company also expanded its reach through Swiggy instamart, reinforcing its commitment to convenient, on-demand wellness solutions. Our products are already available on quick commerce platforms like Blinkit and Zepto, apart from all leading online marketplaces.

### **Key Strategic Priorities for FY26**

- **Manufacturing Expansion:** Operationalize and scale production at the Punjab facility to support local and export markets.
- **Quick Commerce Leadership:** Deepen partnerships, expand product assortment, and optimize fulfillment models for quick commerce platforms.
- **Innovation Pipeline:** Launch new health, wellness, and fitness SKUs aligned to emerging consumer needs.
- **Export Growth:** Leverage US FDA certifications to expand into North American and Middle Eastern markets.

I would like to take this opportunity to express my gratitude to our shareholders for their continued confidence in Nureca. We are excited about the opportunities that lie ahead and are committed to delivering strong results in the coming quarters.

